Application Form Link: https://forms.office.com/r/Ky61MGCvAs			
Job Title: Program Leader-Donor Management			
Location	Preferably Delhi/Mumbai/Metro cities	**Band/Grade:** **CTC:**	1B
Department	FG5 -Donor	**Last updated on:**	21-7-2025
		Degree of Travel required to:	25-30% travel
Purpose of Job	Role is to support Donor, Partnership and Funding department functions under Inclusive Bharat Collaborative - This role is positioned at the intersection of public health, data analytics, strategy. The Strategic Data associate will contribute to high-impact, mission-critical initiatives by applying strong analytical, problem-solving, and data visualization skills, including literature reviews to support solution design, stakeholder engagement, and data decision-making domains in tribal health and welfare programs.		
Key stakeholders	**External**		**Internal**
	- Donors (Philanthropy Foundations, National and International, Government, CSR companies - Technical/knowledge/Implementation/Educational, Research/ Grassroot/Community Partners		All Departments
Reporting structure	**Role directly reports to**		**Positions that report into this role**
	Program Director		None at present
Essential Qualifications	Graduate with Data analytics skills -Degree in Public Health, Development Studies, Social Work, Public Policy, Health Administration, or Business Management.		
Essential Experience	2–4 years of relevant experience in consulting, research, data analytics, proposal development, /public health projects - Experience/understanding of stakeholder engagement and partner relationships. - Prior experience in the development sector with a strong understanding of the donor ecosystem and funding landscape. - Exceptional written and verbal communication skills, with proven ability to draft data driven reviews, CXO presentations, project data analysis and effective reports. - Open to working on short deadlines and managing multiple priorities.		

Essential Skills	
	• Proficiency in tools for data analysis. • Data visualization skills using Tableau, Power BI, or Excel dashboards, similar skills. • Experience reviewing literature /public health /sociodemographic datasets (NFHS, HMIS, SRS, Census). • Good understanding of public health issues in India (experience in any of the fields related to nutrition/Maternal Health/Child Health/ Communicable/Non-communicable diseases/Gender/Climate-health). • Ability to create compelling presentations and documents for CXOs, board members, donors, and government stakeholders. • Experience managing ambiguity and leading cross-functional teams in mission-driven settings. • Passion for public systems transformation and social impact. • Strong written and verbal communication skills (English mandatory, Hindi desirable). • Team leadership abilities with experience managing or mentoring junior colleagues. • Humility, agility, and an openness to learn, reflect, and adapt quickly.

Key Roles/Responsibilities:
- Support designing of tribal and rural health system interventions across thematic areas through literature reviews, deriving insights from data sets
- Design business cases, policy notes, and pitch decks for government and donor engagement.
- Create and manage governance processes for critical projects and strategic programs.
- Conduct quantitative and qualitative analyses using public health datasets (NFHS, SRS, HMIS, Census, etc.) and program data.
- Use Python/R / other data tools for analysis and create visual dashboards using tools like Power BI or Tableau.
- Translate complex data into compelling insights for strategy, program planning, and external communications.
- Design and validate tools for research, monitoring, and evaluation of interventions.
- Conduct systematic research and intelligence gathering on funding landscapes, including RFPs, donor priorities, CSR opportunities, and thematic trends.
- Assist in drafting high-quality, data-informed proposals and concept notes aligned with tribal and vulnerable community needs and aligned with the Foundation's strategic goals.
- Support cross-functional writing for board-level reports, donor updates, and impact summaries.
- Collaborate closely with cross-functional teams including program, partnerships, MEL, and strategy to ensure alignment and coherence across projects.
- Mentor junior analysts or research associates, helping develop their skills in consulting, problem-solving, and storytelling.
- Facilitate knowledge-sharing workshops, cross-functional alignment, and structured learning reviews.

Application process: Candidates interested in the role may apply with their updated resumes and filling out the application form in the link given above. Candidates are required to share their resume on below mentioned mail id:
HR.IBC@piramalswasthya.org